



## **Kumatech Limited Free IT Optimization Plan:**

With Kumatech: Receive a Free IT Optimization Plan. Multi-Point IT Systems Security And Network Performance Assessment. As well as Server and Workstation Network Monitoring for 6 Months

We want to give you a **customized IT Optimization Plan and Proactive Monitoring for free** that will reveal what's REALLY going on in your computer network and show you the fastest and most efficient way to get your systems working the way they're supposed to, saving you a great deal of time, aggravation and money. For a 6 month period we will alert and advise you on actions to take proactively to continuously protect your network from failures.

### **Briefly, here's what we have in mind...**

First, we want to perform our **Multi-Point IT Systems Security And Network Performance Assessment** on your computer network. There's no charge for this, and it only requires a 30- to 60-minute meeting with one of our top IT consultants. After doing this type of thing for over 30 years, we've truly perfected a process for helping companies like yours to get their IT systems working the way they are supposed to.

**After conducting this Free Assessment, we'll be able to answer your top questions, such as:**

- Are your IT systems truly secured from hackers, viruses and rogue employees?
- Are your backups configured properly to ensure that you could be back up and running again fast in a disaster?
- Are you unknowingly exposing your company to expensive fines and litigation under Canadian data-breach laws?
- Could you utilize cheaper and more efficient cloud-computing technologies to lower IT costs and make it easier to work remotely?
- Are your systems optimized for maximum speed and performance? (I can tell you, 99% of the computer networks we review are NOT.)

Once we have a clear picture of the state, health and performance of your current IT systems, we'll then deliver a **customized IT Optimization Plan** that will show you how



to eliminate every single nagging problem, enable you to work faster and easier and lower IT costs wherever possible.

## **At The End Of This Assessment, One Of Three Things Will Happen:**

**You love the plan** and decide to implement it on your own. If this is the case, we'll wish you the best of luck and *ask that you keep in touch with us to let us know how you're doing.*

**You love the plan and ask to become our client so we can personally help you implement it ASAP.** *If that's the case, we'll knock it out of the park...and that's a promise.*

### **And finally...**

We will deploy server and workstation agents to provide basic proactive reporting for your network for 6 months.

Think about this...

The "worst" that can happen is you get a Free report from an independent third party to validate and review the security, speed and health of your computer network, and get to "test drive" our basic monitoring proactive maintenance approach to IT delivery for 6 months, cancel anytime no questions asked.

**The best that can happen is we work together to finally take all IT complaints off your plate.**

## **Here's How This Will Work:**

First, you'll fill out a brief IT Analysis Questionnaire on our web site: [IT Analysis Questionnaire](#). This gives us the basic information we need about you to prepare for our meeting.

Once you complete this, we'll call you and set up a convenient time for us to come to your office and perform our **Multi-Point IT Systems Security And Network Performance Assessment**.

After that initial meeting, we'll prepare a **customized IT Optimization Plan and a "Report Of Findings"** that will reveal any vulnerabilities in your backups and security, as well as show you how to optimize your IT to increase everyone's productivity in the fastest, most efficient way possible.

And like I said, *there's no charge for this.*

## **FREE Kumatech Managed IT Services Test Drive**

We employ full time qualified and experienced technicians who monitor your networks from our Cloud based NOC in Montreal.

Our experts' immediately report on security issues; proactive maintenance issues, and service outages, to key contacts in your organization. We report on the problem as well as offer free professional qualified advice on remediation. The most effective way to reduce downtime.

We do this for free because we know once you see that working with Kumatech means having a partner advisor, emergency IT support team with certified experts' and true partner in your success.

Try our basic free monitoring for 6 months, cancel anytime, for any reason. We know you will want to keep on using our low cost service monitoring services for servers and workstations as well as most network devices.

All Kumatech clients additionally receive a network and security Assessment & review. We will report on your networks current status.

Benefit From;

- Proactive Checks of your servers 24/7
- Professional Advice on Remediation
- A trusted IT partner with 30 years' experience on your side  
Project planning and deployment expertise with no surprises, guaranteed

## So Why Would We Offer This For Free?

**For one simple reason:**

**It's the fastest and easiest way for us to demonstrate the value we can deliver without any risk to you.** Frankly, it's how we get the happy clients you've seen all over our web site and have probably heard about before.

After all, if you like what you see and we show you how to solve a number of IT-related problems in your company, why wouldn't you want to work with us? Of course, we will approach this with no expectations or sales pressure of any kind. I don't like pushy salespeople any more than you do — **and we stand on the belief that providing extreme value in advance is the best way to showcase our services** and win new business. In fact, here's my "VALUE IN ADVANCE PROMISE" to you...

You'll Find This Consultation To Be  
Incredibly Valuable Or We'll Send You A Check For \$100  
To Compensate You For Your Time

Now, obviously this is an amazing offer that you'll probably never see from any other IT company or computer expert in the world. But I'm SO confident that we can deliver extreme value that I have no concerns with putting this type of guarantee on our time together.

The ONLY catch is that we can't help everyone, so we have a strict (but reasonable) set of criteria that need to be met in order for us to proceed. Here it is:

**1. You have to at least have a server and 10 workstations.**

Our services and advice work best for companies that have at least one server and 10 workstations. If that's not you (or if you are a brand-new startup), we might be able to help you through a different process. Call the office and we'll direct you from there: (514) 336-5862

**2. You must be the owner of the business.**

Due to the nature of the advice we'll give you, it will be actionable only for the owner or key executive.

## If You Meet The Criteria Above, Here's How We Get Started:

**Step 1:** Go to the web site below to complete our IT Analysis Questionnaire. Don't worry, it's simple and unobtrusive; if you don't know the answers to certain questions, just put "I don't know" as your answer:

[IT Analysis Questionnaire](#)

**Step 2:** Once we've received your application and reviewed it, Someone from our office will call you and set up a time for us to meet.

The initial meeting will be between 30 and 60 minutes. This is where we really begin working to figure out exactly what you want and how to make it happen. We'll also initiate our **Multi-Point IT Systems Security And Performance Assessment**.

**Step 3:** After that initial meeting, we'll prepare a **customized IT Optimization Plan and a "Report Of Findings"** that will reveal any vulnerabilities in your backups and security, as well as show you how to optimize your IT to increase everyone's productivity in the fastest, most efficient way possible. This second meeting should be a real eye-opener for you.

If you see the value in engaging beyond that, great! We can talk about it at that time. And if you don't want to become a client — *that's OK too*. By the way, we've *never* had anyone feel like their time was wasted. EVER. That's why we can make this offer. WE DELIVER.

So, unless you are 100% happy with the IT support you are getting and absolutely confident that your network is secure, backed up properly and running at optimal levels, why wouldn't you give this a try? Do it now and you'll be glad you did:

[IT Analysis Questionnaire](#)

Dedicated to your success,

Mario Maiato  
President, Kumatech Inc.  
(514) 336-5862



## See What Other Business Owners Say about Kumatech:

“The team at Kumatech helped us to develop a full IT solution for our start-up investment management firm. They were easier to contact and work with than larger outsource firms and still offered the same suite of services at good prices. We’ve been very happy working with Kumatech over the past 5 years.”

**Andrew Hammond**  
**Partner, Robitaille Asset Management Inc.**

“We hired Kumatech to install a firewall and untangle the mess we had made of our development network. We we’re very pleased with the service and results. I have had several dealings over the years and have always been pleased with Kumatech.”

**Ken Elman**  
**President & CEO, SimboliQ Technologies Inc.**

“The Kumatech team are professional and very knowledgeable Managed IT Services providers”

**Rick Waldman**  
**President, NetXperts2000**

“Kumatech offers high quality solutions and services with strengths in security and infrastructure. I used the services of Kumatech at Roche Pharmaceutical for a major Novell to Active Directory migration and they were able to deliver on time, on budget, and with minimal disruption to the user community. This organization comes highly recommended.”

**Robin Ray-Chaudhuri**  
**Manager, Information Solutions at Roche Diagnostics**

“Kumatech’s professionalism and detailed technical knowledge make them a one stop shop for all my company’s IT needs.”



**Philip Lassner**  
**President, Overheer**

“Having known and worked with Kumatech for over 10 years, I have never found anyone else in the service industry in that time that has equaled Kumatech in terms of qualifications, professionalism, dependability and integrity.

As CIO/CSO of Oceanwide Inc, I contracted security auditing services from Kumatech and am very pleased with the level of service and the results. I would recommend Kumatech to anyone looking for high quality IT support services.”

**Mark Orosz**  
**CIO/CSO, Oceanwide Inc.**

“One of the most reliable organizations I know. Their skill level, customer service, and business ethic are un-surpassed.”

**Stuart Lachovsky**  
**VP, DataCandy**

# The Top 7 Reasons Why You'll Want to Outsource Your IT Support to Us:

1. **We're on the case Within 60 Minutes Or Less.** The average amount of time it takes for one of our clients to get on the phone with a technician who can start working on resolving their problem is 3.5 minutes. We know you're busy and have made a sincere commitment to making sure your computer problems get fixed FAST. And since most repairs can be done remotely using our secure management tools, you don't have to wait around for a technician to show up.
2. **No Geek-Speak.** You deserve to get answers to your questions in PLAIN ENGLISH, not in confusing technical terms. Our technicians will also not talk down to you or make you feel stupid because you don't understand how all this "technology" works. That's our job!
3. **100% No-Small-Print Satisfaction Guarantee.** Quite simply, if you are not happy with our work, we'll do whatever it takes to make it right to YOUR standards without charging you for it. And if we can't make it right, the service is free.
4. **All Projects Are Completed On Time And On Budget.** When you hire us to complete a project for you, we won't nickel-and-dime you with unforeseen or unexpected charges or delays. We guarantee to deliver precisely what we promised to deliver, on time and on budget, with no excuses.
5. **Lower Costs, Waste And Complexity With Cloud Solutions.** By utilizing cloud computing and other advanced technologies, we can eliminate the cost, complexity and problems of managing your own in-house server while giving you more freedom, lowered costs, tighter security and instant disaster recovery.
6. **We Won't Hold You Hostage.** Many IT companies do NOT provide their clients with simple and easy-to-understand documentation that outlines key network resources, passwords, licenses, etc. By keeping that to themselves, IT companies hold their clients "hostage" to scare them away from hiring someone else. This is both unethical and unprofessional. As a client of ours, we'll provide you with full, written documentation of your network and all the resources, software licenses, passwords, hardware, etc., in simple terms so YOU can understand it. We keep our clients by delivering exceptional service — not by keeping them in the dark.
7. **Peace Of Mind.** Because we monitor all of our clients' networks 24/7/365, you never have to worry that a virus has spread, a hacker has broken in or a backup has failed to perform. We watch over your entire network, taking the management and hassle of maintaining it off your hands. This frees you to focus on your customers and running your business, not on your IT systems, security and backups.